



P.R. Quinlan
Intelligence, Analysis, Advocacy

Policy Migration: Trends in Other Markets That May Impact the Mid-Atlantic Region

Mid-Atlantic Solar Energy Industries
Association (MSEIA)

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Overview

- P.R. Quinlan introduction
- Key policy trends in other markets
 - Community Solar
 - Net Metering Credit Value
 - Grid Transformation
- Conclusion

Who Is P.R. Quinlan?

- P.R. Quinlan helps organizations to understand and to respond successfully to public policy challenges and opportunities.
- We work extensively in the energy space, including solar and other renewable sectors as well as competitive retail energy (both natural gas and electricity).
- Based in Washington, D.C.

Community Solar

- The solar topic *du jour* in many markets.
- Pilot programs set to launch in Connecticut and Maryland which will provide real-world experience on implementation of a variety of projects.
- Legislation signed this spring in NH; pending legislation in IL, MI, NJ, NY, RI
- Trends: utility influence and control over projects; credit valuation changes; policymaker emphasis on serving low-income populations.

Net Metering Credit Value

- As solar deployment increases and state net metering caps are neared or reached, many utilities and some policymakers pushing changes to credit values.
- Battles fought or underway in AZ, MA, NH, NV, and VT, among others.
- Compromise on credit values failed in ME, pending in NY.
- Trends: transition from retail value to wholesale value; compromises through “grandfathering” clauses; fixed charges for customer generators.

Grid Transformation

- Changes considered beyond smart meter deployment to advanced control technology to integrate and dispatch renewable resources and energy storage.
- The REV proceeding in NY is the most comprehensive proceeding to date, but proceedings open or pending in CA, DC, MD, MA, RI, and TX.

Trends: Microgrids and decentralization; utility role evolving into “platform” provider; third-party ownership of DG; third party access to customer data.

Conclusion

- PRQ will make an expanded and updated presentation on these and other key policy trends with the potential to migrate to the Mid-Atlantic at the September meeting.
- We welcome MSEIA members to sign up to our free Monthly State Solar Intelligence Newsletter. See the latest newsletter [here](#).
- For questions and to learn more and PRQ, please contact Tony Soruco at: asoruco@prquinlan.com.
- Have a great summer!